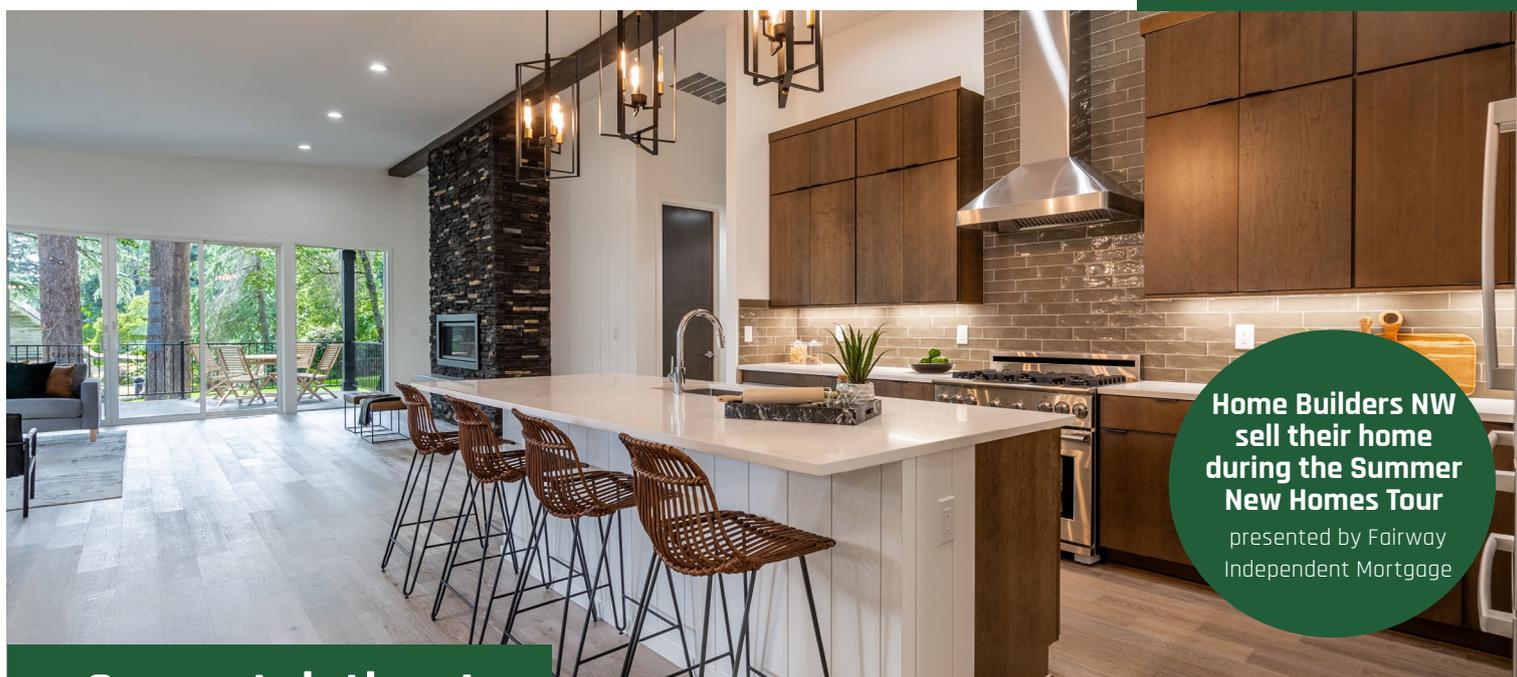


Building Clark County News

Professionals Committed to Excellence



August 2020 Edition



Home Builders NW
sell their home
during the Summer
New Homes Tour
presented by Fairway
Independent Mortgage

Congratulations!

Members with us for 20+ Years:

CalPortland

New Tradition Homes Inc.

NW Natural Gas

Roof Toppers Inc.

The Fenceman Fence Company

Triad Machinery Inc.

Warnke & Sons Inc.

Newest Members:

Deleon Construction

HomeBridge Financial Services

HomeBridge Financial Services -

Brenan Palmershein

WoodFloor Masters Inc.



President's Message Dave Myllymaki, ReNew Creations

The summer construction season is upon us and I know I speak for many of us in saying that business has not slowed down. It's a great position to be in compared to the last downturn. We are seeing an uptick in interest in both remodeling projects and new construction homes as people are spending more time inside.

I urge you to think about how

your business is responding to the virtual revolution. Are you adjusting? Are you waiting it out to go back to "normal?" Let us know by taking our **COVID-19 Impact survey**.

If you're opting to respond by incorporating more virtual processes, join us for a **Metrics & Analytics webinar** presented by BDx Inc.

AUGUST 24-25 & 26

**GESCL Certification and
Recertification [Online]**

AUGUST 26

**Metrics & Analytics Webinar
by BDx Inc.**

Government Affairs Brief

Read monthly government affairs
update online

What's new in code, regulation, legislation & more!



Contact Ryan: 360-694-0933 or
ryan@biaofclarkcounty.org

Clark County Permitting Issues

Over the past couple of weeks, permitting problems - especially turnaround times, lack of communication and long initial submission times - have become increasingly problematic in Clark County. Many of you have reached out to the BIA regarding these problems and we are working diligently on addressing these issues.

Currently we are meeting with staff,

department leadership, the Acting County Manager Kathleen Otto and multiple county councilors. We have provided them with specific examples highlighting the larger problems and have set up multiple meetings between them and our industry.

This process is ongoing, and you are encouraged to contact Ryan Makinster directly with any concerns, examples, and solutions to inform this process.

Clark County Permit Center adopts new processes for permit application, drop-off, and issuance

Be sure to review the new COVID-19 specific processes for all things permitting at the Clark County Permit Center. For any questions, do not hesitate to reach out to Ryan Makinster.

Visit our [Clark County COVID-19 page](#) for complete information.

2020 National Electrical Code (NEC) Delayed Until Oct. 28. [Learn more.](#)

Inspections and Permitting in the Time of COVID: City of Vancouver

As part of a new series of BIA webinars, Jason Nortz, Development Review Division Manager and Sree Thirungari, Building Official joined us for a discussion of current practices, current and future system changes and answering question asked by our members. If you work or plan on working in Vancouver, this is a must view video.

Over the next few weeks, we will be scheduling similar webinars with other jurisdictions. Please watch social media and your e-mail for times and dates.

[Watch Webinar](#)

Elections Matter. Your Support Matters More.

Please support the Building Industry Group (B.I.G. PAC). It is the political voice for the construction industry; that works to create a business-friendly environment by supporting candidates for office that are advocates for housing affordability and construction, in general, as well educate the public about costs associated with government regulations, fees and land use policy.

[Sign Up for More Information](#)
[Become a B.I.G. PAC Member](#)
[Make a Contribution](#)

Primary Election Results

With the primary election over, now we look to the general election to see what the future holds for our industry. The BIG PAC continues to support its previously endorsed candidates and is considering more endorsements for the general. Races to watch include Lt. Governor, House District 17, Position 1, Senate District 18 and County Council Position 3.

Congressional District 3

Jaime Herrera Beutler (R)

Carolyn Long (D)

Governor

Jay Inslee (D)

Loren Culp (R)

Lt. Governor

Denny Heck (D)

Mark Liias (D)

Secretary of State

Kim Wyman (R)

Gael Tarleton (D)

Legislature

Senate 17

Lynda Wilson (R)

Daniel Smith (D)

House 17, Position 1

Vicki Kraft (R)

Tanisha Harris (D)

House 17, Position 2

Paul Harris (R)

Bryan White (R)

Senate 18

Anne Rivers (R)

Rick Bell (D)

House 18, Position 1

Brandon Vick (R)

Kassandra Bessert (D)

House 18, Position 2

Larry Hoff (R)

Donna Sinclair (D)

Senate 49

Annette Cleveland (D)

Rey Reynolds (I)

House 49, Position 1

Sharon Wylie (D)

Justin Forsman (R)

House 49, Position 2

Monica Stonier (D)

Park Llafet (R)

Clark County Council

Position 3

Karen Bowerman (R)

Jesse James (D)

Position 4

Gary Medvigy (R)

Matt Little (I)

*Incumbent

**Endorsed



The BIAW Health Insurance Trust helps navigate the complexities and costs of employee benefits
capitalbenefitservices.com
425-641-8093



Members Save Millions

nahb.org/savings



Renewing Members

10-19 YEARS

Au'Natural Hardwood Floors Inc.
 C&T Nonstop Masonry Inc.
 Creekside Contracting LLC
 Heathman Lodge
 JB Insulation Inc.
 Pacific Crest Building Supply Inc.
 Shearer & Associates
 VanOsdel Construction

5-9 YEARS

Concrete Forming & Placing LLC
 Finn Hill Masonry Inc.
 Guild Mortgage
 Inland Company
 Scott Lee Excavating
 Sherwin Williams Company
 Simpson Plumbing Inc.
 Tradesmen Electric
 US Bank

1-4 YEARS

American Marble and Granite
 Arty's Door Shop
 Better Air Northwest
 Coat of Many Colors
 Country Financial
 CTX Copytronix
 Excel Designs Inc.
 Ginn Group/Jeff Wheeler
 Ginn Group/Phil Wuest
 Great NW Gutters
 Green Mountain Structural
 Engineering
 Henco Plumbing Services
 Installed Building Products of
 Portland LLC
 Kraft Screens
 North Side Electric Inc.
 NW Construction General Contracting
 PNW Fire Protection
 ProCare Cleaning
 Pro-Crete Inc.

Northwest Lien Service

Get paid quicker, file a lien!

Hard work deserves proper compensation. Construction liens are a viable way to collect payment from clients who will not pay. Filing an intent to lien letter at the onset of a project can protect your company throughout the duration of the job. Liens give contractors, mechanics, and builders an option of recourse for unpaid work.

Northwest Lien Service is your resource for construction and mechanic liens, they collected over \$2 million dollars last year on behalf of their clients. Northwest Lien has over 20 years of experience in the field and specialize in construction and mechanic liens. Northwest Lien uses the latest technology to make the process of filing documents easy, fast, and effective. Customers can track the progress of all the preliminary

notices and liens through their email. No other lien company in the Northwest has this capability.

Northwest Lien Service takes the hassle and stress out of filing a lien. Their friendly and hands-on approach help their clients make sense of the legal parameters, so they can get back to work. Their service is prompt and efficient, with the ability to file liens electronically in 48 hours or less! In many cases their expert service can eliminate the need for an attorney, saving you time and money.

As a fellow member of the BIA of Clark County you can count on Northwest Lien Service to have your back. Worry less and focus on the task at hand, use Northwest Lien Service!

Learn more [online](#) or [email](#) [Northwest Lien Service](#).

The graphic is a white rectangular box with a dark blue border. At the top center is the logo for Northwest Lien Service (NWL), which consists of the letters 'NWL' in a stylized font with a blue and white color scheme. Below the logo, the text reads 'HELPING CONTRACTORS SINCE 1999' and 'Serving Washington and Oregon'. The main headline is 'Stop Chasing Payments' in bold, followed by the sub-headline 'We've got your back with these effective services:'. Below this are three blue square icons: a shield with a dollar sign labeled 'Lien', an envelope with a checkmark labeled 'Notice of Intent', and a target with an arrow labeled 'Personal Service'. At the bottom, there are three columns of text: 'FAST' (Liens can be filed within 48 hrs*), 'RELIABLE' (Filing a lien speeds up payments), and 'Questions?' (Our experienced lien professionals can answer your questions!). Contact information includes 'Call us today at: (425)-201-5120' and 'Find More At: northwestlienservice.com'.



Membership Questions?
 Contact [Karen Hall](#)

BIA Events



Sponsor a BIA Event

Sponsoring a BIA event is the perfect way to promote your company! We have plenty of options available:

- Member Dinner Meetings
- Fall NW Natural New Homes Tour
- Columbia Credit Union Remodeled Homes Tour - Virtual Edition presented by Contract Furnishings Mart & DeWils
- Turkey Shoot
- 2021 Events

Contact Danielle Kilian:
danielle@biaofclarkcounty.org

Online: August 24-25 & 27

CESCL CERTIFICATION & RE-CERTIFICATION

BDX WEBINAR SERIES
METRICS AND ANALYTICS
What Should You Be Tracking To Grow Your Business?
Wednesday, August 26th
9:00 am PST
[REGISTER HERE](#)
BIA
BUILDING INDUSTRY ASSOCIATION OF CLARK COUNTY

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(360) 695-3301

GET NOTICED

LIST YOUR HOMES FOR FREE



BUILDING THE NEXT GEN

Leadership Development for the Building Industry

Virtual Preview Event

Thursday, September 17
11:00 am - 12:00 pm
Zoom Meeting

Register at www.biaofclarkcounty.org

 NW Natural®



NEW HOMES TOUR

Enter a home in the Fall NW Natural New Homes Tour!

C-Roots, Ginn Group, Wolf Industries, & City of Vancouver build housing for homeless veterans

When the Community Roots Collaborative was awarded two Proposition 1 grants and secured a 1.25 acre property with an existing structure, they reached out to the City of Vancouver to help them identify a project sponsor. Ginn Group was eager to step into this role to lead the development and entitlement of the property at cost. The team plans to have 21 permanent, tiny homes to serve as transitional housing for veterans experiencing homelessness. Wolf Industries out of Battle Ground will construct and place the modular tiny homes. Together, with many other generous partners, the project is on schedule to have the homes built and operating by 2021. [Learn more.](#)

ICYMI:

[Columbia Credit Union opens Ridgefield branch](#)

[Golf Simulator Helps Integrator Tee Up New Revenue Stream](#)

[Columbian: Clark County small-business owners fear possible 'phase rollbacks'](#)

[Columbian: Rep. Herrera Beutler gains support of local building group](#)

[Oregonian: Not all home tours have been canceled: See 19 new Vancouver-area dwellings online or in person](#)

[Columbian: Vancouver construction remains strong during pandemic](#)

[Labor & Industries is extending the deadline for employers who are finding it difficult to pay their workers' compensation premiums](#)

Stay Safe.
Stay Open.



Please do your part,
Wear a Mask.

StaySafeWA.com



Soaring Lumber Prices Limit Housing's Growth

Due to insufficient domestic production and tariffs on Canadian sources, the price of lumber has staged a staggering increase in recent months, rising 80% since mid-April to an average price of \$627 per thousand board feet. [Learn more.](#)

Multiple Offers for Homes on the Market are Becoming More Common

NAHB's quarterly Housing Trends Report reveals that more buyers are finding their home search delayed because of a rising number of multiple offers on the same property. [Learn more.](#)



Jenn Kavanaugh Named R.O.I.I.® Select Director

Kavanaugh led the R.O.I.I.® Select team to a 34% refund for 2018 enrollment. [Learn more.](#)

2020 Virtual Housing Forum

BIAW is partnering with the Association of Washington Business (AWB) to take the 2020 Housing Forum virtual. This event is structured as a reoccurring monthly webinar series starting August 25 to continue the discussion about housing availability and affordability in Washington state. [Learn more.](#)

[NAHB Seeks Meeting with Commerce Secretary on Soaring Lumber Prices](#)

[Housing Affordability Hits 18-Month Low on Lack of Supply, Higher Prices](#)

[Nearly Half a Million Construction Workers Hired in June](#)

[Low Mortgage Rates Pushing Prospective Buyers Off the Fence](#)

[New Home Sales Reach Highest Level Since Great Recession](#)

[NAHB Working to Minimize COVID-19's Impact on Rental Market](#)



Return on Industrial Insurance

You could get a refund on the premiums you pay into workers' compensation

The best way to save money and grow your bottom line is through enrolling in programs that give you a percentage of your money back. If you're committed to safety and to getting back a percentage of your workers' compensation premiums, contact Karen Hall today!

[INQUIRE ABOUT ENROLLING IN THE ROI PROGRAM](#)

IN-HOUSE SERVICES NO ADDITIONAL COSTS

- OUTCOME BASED CLAIMS ASSISTANCE**
Closing claims quickly and efficiently
- SAFETY SERVICES**
Accident prevention is key to lowering costs
- RISK MANAGEMENT**
Reduce injuries and control losses
- RETURN TO WORK**
Unique return to work strategies set us apart
- L&I AUDIT ASSISTANCE**
A plan of action for L&I audits
- INVESTIGATIONS AND LITIGATION**
Relentless pursuit of the best outcome for the group

BIA Leadership

President: Dave Myllymaki, ReNew Creations

Vice President: David Millar, Millar Construction

V.P. Secretary: Aaron Helmes, Generation Homes NW

V.P. Treasurer: Dave Campos, iQ Credit Union

V.P. Associate: Mark Kroll, Biggs Insurance

Past President: Michael Shanabarger, Romano Construction Services

Caleb Blanton, New Tradition Homes

Chuck Neibert, Affinity Homes

Paul McGraw, Servpro of E&W Vancouver & Clark County

Tracy Wilson, DeWils Industries

Kevin Trevena, Parr Lumber

Sunny Parsons, Cascade Flooring America

Janice Hall Matteo, Elite Realty NW

Sheri Hunzeker, WFG National Title

Aaron Marvin, A.C.T. Builders

Albert Schlotfeldt, Schlotfeldt Law Firm

Eric Golemo, SGA Engineering

Jamie Howsley, Jordan Ramis PC

Tony Curtis, Current Home Technologies

Tracy Doriot, Doriot Construction

Matthew Clarkson, Soaring Eagle Homes

Receive Free Consulting from WSU Vancouver's School of Business!



Business Growth Mentor & Analysis Program

Carson College of Business – Washington State University Vancouver

Searching for fresh perspective and an actionable plan for growth? Become a Business Growth MAP client and gain valuable insight to improve your business!

Program Impact:

- Since 2011, **over 122,500 hours of no-cost consulting** has been provided to regional businesses
- More than **\$16 million** generated in new revenues, helping to fuel the local economy
- **96%** of clients recommend Business Growth MAP to their colleagues
- **94%** of clients were satisfied with the product
- In total, **more than 280 businesses have participated in the program**

Organizations best suited for Business Growth MAP services value fresh perspective, embrace innovation, and are preparing to move to the next level of business growth.

- **Growth Assessments –**
 - For organizations looking to grow and take their business to the next level
 - Organizations must be at least two years old, have employees (contractors, part-time, and/or full-time), and have at least two years of revenue and financial statements available for analysis
- **Marketing Assessments –**
 - For organizations seeking in-depth analysis and planning of both marketing strategy and tactics
 - Organizations must be at least three years old, have a customer base and contact information for a client approved customer survey, and provide three years of revenue and marketing budget information (if available) for analysis

Participating clients receive approximately **500 hours of confidential, pro bono consulting**. Each team works under faculty supervision with the help of an experienced business professional who serves as their volunteer mentor.

The student teams follow a **systematic consulting approach** that allows them to analyze your business and develop **informed, actionable recommendations** and a **plan for implementing them**. While the process varies based on assessment type and client needs, a typical growth assessment consists of the following phases:

- Phase 1: Discovery and kickoff
- Phase 2: Diagnostic assessment
- Phase 3: Recommendations and solutions report
- Phase 4: Next steps and implementation plan
- After week 16: Mentor follow-up and program evaluation

The program requires **at least a 12-hour time commitment over the 16-week project**. There are opportunities to participate in the Fall (August – December) and Spring (January – May) each year.

To apply, visit: <https://business.vancouver.wsu.edu/business-growth-map/become-client>

Questions?

Call **360-546-9533** or email bgmap@wsu.edu.

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Events Director: Danielle Kilian

Communications & Education Manager: Andrea Smith

Officer Manager & Bookkeeper: Sandy Howard

Membership Assistant: Justin Wood



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