





2024

# SPONSORSHIP & ADVERTISING GUIDE

## THANK YOU

#### FOR CONSIDERING US!

The Building Industry Association of Clark County serves the interests of all businesses involved in land development and construction. Sponsoring an event gives you the opportunity to network and gain visibility among the companies that build our communities. Sponsorship provides a unique opportunity to expand your business, support our association, and strengthen the industry!

We hope that you will consider sponsoring one of our many events to gain access to our 700+ members and more than 20.000 attendees of our events.

Each sponsorship is tailored to each company's unique needs. If you're interested in sponsoring and have specific needs, please let us know and we will steer you in the right direction!

**Danielle Kilian** 

BIA Events Director

# BIA OF CLARK COUNTY

BUILDING UP THOSE WHO BUILD.

Serving Southwest Washington, our association represents 700+ members and more than 12,000 employees. We have a collective power that is unbeatable. You can help us harness this energy while increasing your brand's visibility in the building industry by sponsoring an event. We will work tirelessly to protect and promote your business!

## We think CREATIVELY

Whatever business goal you have, we have a sponsorship opportunity that fits your needs. It's as simple as inquiring!

## We produce amazing EVENTS

Our members and general public LOVE the events we produce each year, that's why our attendance rates are so high!

## We stand for SIMPLICITY

We offer simple solutions to your sponsorship needs by offering price transparency and answering every question thoroughly.

## We love our SPONSORS!

We value the support and financial investment of our sponsors so we go above and beyond to make sure you're satisfied.

## HOME SHOWS

#### YOUR CONNECTION TO CONSUMERS.

The BIA produces two signature home shows featuring our members' excellent craftsmanship. These shows target the general public who are buying, building or remodeling homes. With over 15,000 people passing through our Home Shows each year, your company will gain visibility among consumers and create lasting relationships with our builders, subcontractors, suppliers, and members

### GRO PARADE OF HOMES

Builders and sponsors get the opportunity to interact with qualified consumers in an engaged and active environment. This is a showcase of excellence in craftsmanship and design, as well as the latest and greatest in technology.

### COLUMBIA CREDIT UNION TOUR OF HOMES

New & Remodeled



Builders and remodelers, offer insights into these new homes and remodeled homes, while also providing an exciting opportunity for consumers to establish relationships, ask questions and view completed projects.

#### **CHEF HOP & VINE**



Be the first to explore select homes from our Columbia Credit Union Tour of Homes (new & remodeled), two days before the public tour date! Local wineries, breweries, bakeries and restaurants, all get a chance to share a taste of their craft during an evening of socializing in these lovely homes!



#### **GRO PARADE OF HOMES**

September 6 - 22

Presenting Sponsor: \$10,000 Platinum Sponsor: \$7,500 Gold Sponsor: \$5,000 Silver Sponsor: \$2,500 Bronze Sponsor: \$1,500

V.I.P. Night Sponsor: \$2,500 (4 Available)
Builder & Realtor Day Sponsor: \$3,000

Design Day Sponsor: \$2,000 Voting Booth Sponsor: \$2,500

Ticket Sponsor: \$2,500 Family Day Sponsor: \$2,000 Hero Day Sponsor: \$2,000

## COLUMBIA CREDIT UNION TOUR OF HOMES

NEW & REMODELED

May 4 - 5

Title Sponsor: \$6,000

Presenting Sponsor: \$3,000 Supporting Sponsor: \$1,500

#### **CHEF, HOP & VINE**

May 2

Title Sponsor: \$5,000

Presenting Sponsor: \$2,500 Supporting Sponsor: \$1,000

## NETWORKING

#### YOUR CONNECTION TO INDUSTRY PROFESSIONALS.

The BIA's association events provide opportunities to network with members so you can create lasting relationships to help scale your business. With a half a dozen Dinner Meetings that focus on different topics, frequent Nothing But Networking events, and two competitive events (Golf Tournament and Turkey Shoot), you will surely find your favorite networking niche!

Each sponsorship is customized to fit your individual company needs.

Contact Danielle Kilian to inquire about sponsorship levels, what's included in each package, and choose what will work best for your goals.

#### **DINNER MEETINGS**



### NOTHING BUT NETWORKING



### GOLF TOURNAMENT & TURKEY SHOOT



Five dinner meetings throughout the year allow you to connect with 150+ BIA members. Whether we're giving you an update about the economy or showcasing award winners from our Home Shows, you will always find a way to build lasting connections! If you're looking to get your network on, you can't miss a Nothing But Networking event! These meetings are held at various locations throughout Clark County so members from every corner of the County have a chance to attend. Attracting 50+ BIA members, you're surely going to build relationships!

Get a little competitive with your colleagues at the BIA Golf Tournament, allowing companies to connect with 150+ BIA members. The Turkey Shoot attracts over 100 shooting enthusiasts. These events are the perfect opportunity to show your support of the industry while having competitive fun!

"Through our BIA membership, we've not only forged valuable business connections but also nurtured growth within our community, proving that collaboration is the cornerstone of success."

-Jenn Disbrow | Lifetime Exteriors



#### **GOLF TOURNAMENT**

July 12

Title Sponsor: \$5,000

Presenting Sponsor: \$3,000 Lunch Sponsor: \$2,000

Photography Sponsor: \$2,500 Promotional Sponsor: \$1,500

Greeter Sponsor: \$500 Registration Sponsor: \$500 Beverage Cart Sponsor: \$750 Coffee Cart Sponsor: \$750 Keg Sponsor: \$1,000 (2 available)

Goodie Bag Sponsor: \$500 (plus bags)
Driving Range Sponsor: \$1,000
Putting Contest Sponsor: \$1,000

Hole Sponsor: \$750

Gold Ball Game Prize Sponsor: \$500 Long Drive/KP Sponsor: \$1,000 (plus prizes)

Player Cart Sponsor: \$1,000 Cart Path Sponsor: \$250

Lunch Centerpiece Sponsor: \$250
1st Place Prize Sponsor: \$300 (plus prizes)
2nd Place Prize Sponsor: \$250 (plus prizes)
3rd Place Prize Sponsor: \$200 (plus prizes)

#### **DINNER MEETINGS**

Presenting Sponsor: \$2,000 Social Hour Sponsor: \$750 Podium Sponsor: \$400 Centerpiece Sponsor: \$400 Program Sponsor: \$250 Trade Table Sponsor: \$200

#### **NOTHING BUT NETWORKING**

**Presenting Sponsor: \$500** 

#### **TURKEY SHOOT**

November 23

Presenting Sponsor: \$2,000 Breakfast Sponsor: \$2,000

Cage Sponsor: \$500 Donut Sponsor: \$500

Registration Sponsor: \$500

Ear Plug Sponsor: \$350

Turkey Sponsor: \$35 (100 available)
Coffee Cart Sponsor: \$750 (1 available)

## B.I.G. PAC

#### MAKE YOUR VOICE HEARD IN POLITICAL ACTION.

The Building Industry Group, a Political Action Committee, is crucial to ensuring construction and development-friendly candidates are elected. You can make your voice heard by sponsoring a B.I.G. event or by donating directly to the organization.



#### **AUCTION FOR POLITICAL ACTION**

May 23

Co-Presenting Sponsor: \$3,000 Live Auction Sponsor: \$2,000 Silent Auction Sponsor: \$1,500

Wine Sponsor: \$1,000

Best of Live Sponsor: \$1,000

Bid Card Sponsor: \$1,000 Event Sponsor: \$1,000

Dessert Dash Sponsor: \$1,000 Heads or Tails Sponsor: \$1,000

Table Sponsor: \$750

This event is critical for the fundraising goals of the Building Industry Group. With over 150 people in attendance, including elected officials, you will not only gain visibility among some of the most influential individuals locally, you'll also support causes that keep the industry alive.

## FOUNDATION

#### HELP BUILD THE INDUSTRY'S WORKFORCE.

The Building Futures Foundation is a 501(c)(3) with the goal of providing \$70,000 worth of scholarships and tool grants to local students and apprentices pursuing a career in construction. All contributions are 100% tax-deductible.

#### **CASINO NIGHT**

August 2

Presenting Sponsor: \$5,000 Supporting Sponsor: \$3,000 Dinner Sponsor: \$3,000

**Silent Auction Sponsor:** \$5,000

Game Sponsor: \$1,000 Beverage Sponsor: \$1,000 Buffet Sponsor: \$1,000 Dessert Sponsor: \$1,000

Entertainment Sponsor: \$1,000 Photo Booth Sponsor: \$1,000 Cashier Table Sponsor: \$1,000 Super Raffle Sponsor: \$500

#### **GALA**

February 23

Presenting Sponsor: \$10,000

**VIP Sponsor:** \$7,000

Silent Auction/Platinum Sponsor: \$6,000

Gold Sponsor: \$5,000 Silver Sponsor: \$3,000 Bronze Sponsor: \$1,500 Patron Sponsor: \$450



#### **CASINO NIGHT & GALA**

These events raises money for the scholarship and tool grant fund. In 2022, the Building Futures Foundation awarded \$25,000 in scholarships to local students and apprenticeships pursuing a career in construction.

#### **SCHOLARSHIPS**

Scholarships for those entering the construction industry are important in incentivizing and supporting those that want to work in our great industry!

#### **DOZER DAY® CAREER DAY**

Dozer Day is a national annual event, with our very own one here in Clark County
Washington, where kids and families can operate heavy machinery like bulldozers, excavators, and cranes in a safe environment. It introduces kids to the construction industry and allows them to experience it hands-on. It's a great way to spark their interest in construction.

#### **TOOL GRANTS**

Tool grants help first and second year apprentices succeed, while reducing barriers to entry in apprenticeships. We're proud to offer these grants to local apprentices.

## **ADVERTISING**

#### WE HAVE THE AUDIENCE YOU NEED.



ACTIVE MEMBERS



ANNUAL WEBSITE VISITORS



SOCIAL MEDIA FOLLOWERS

### DIGITAL ADVERTISING OPTIONS

## MONTHLY NEWSLETTER

For just \$100 a month, you can access all of our membership with your digital ad.

- · 1080px X 1080px graphic
- · .jpg or .png accepted
- Must include URL link
- · Due first week of the month

#### BIA WEBSITE

For just \$100 a month, you can get your ad in front of a bulk of our 30,000 website visitors.

- · Side Bar Ad: 1200px X 2400px graphic
- .jpg or .png accepted
- · Must include URL link
- · Due one week prior to ad run date

#### WEEKLY BUILDER BRIEF

For just \$100 a month, you can access all of our membership with your digital ad.

- · 1080px X 1920px graphic
- · .jpg or .png accepted
- · Must include URL link
- Due the Friday prior to Tuesday mornings

### SOCIAL MEDIA POST

For just \$50 a post, you can access all of our membership with your digital ad, on Facebook or Instagram.

- · 1080px X 1080px graphic
- · .jpg or .png accepted
- · Must include URL link & verbiage
- · Due one week prior to ad run date

**Need an ad designed?** We can help you. Ad design rates are \$50 per hour. Contact Elsa Temme at etemme@biaofclarkcounty.org | 360-946-7974.